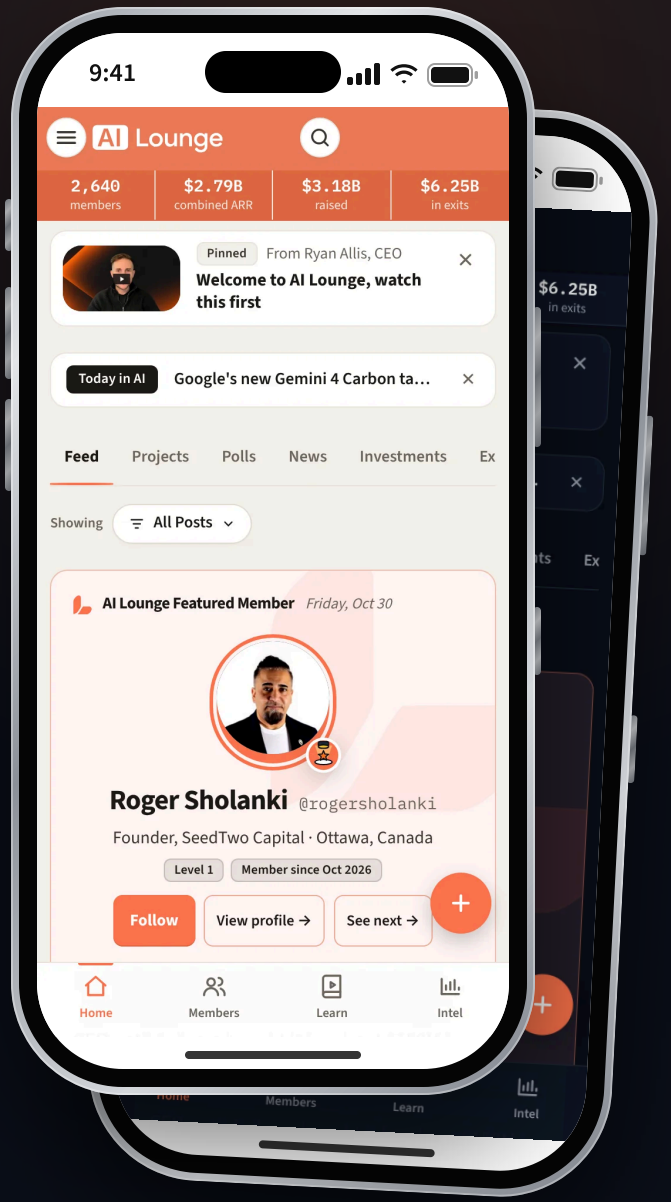
AI Lounge

SPONSORSHIP DECK · OCTOBER 2026

Put your brand at the center of the fastest-growing AI founder community

AI Lounge is where AI founders and builders meet, ship and help each other. 2,640 members joined in our first 26 days. We'd love your help taking it further, faster.

2,640	264	$2.8B	$6.25B	121
members in 26 days	founders at $1M+ ARR	combined member ARR	in member exits	countries



lounge.ai/sponsor

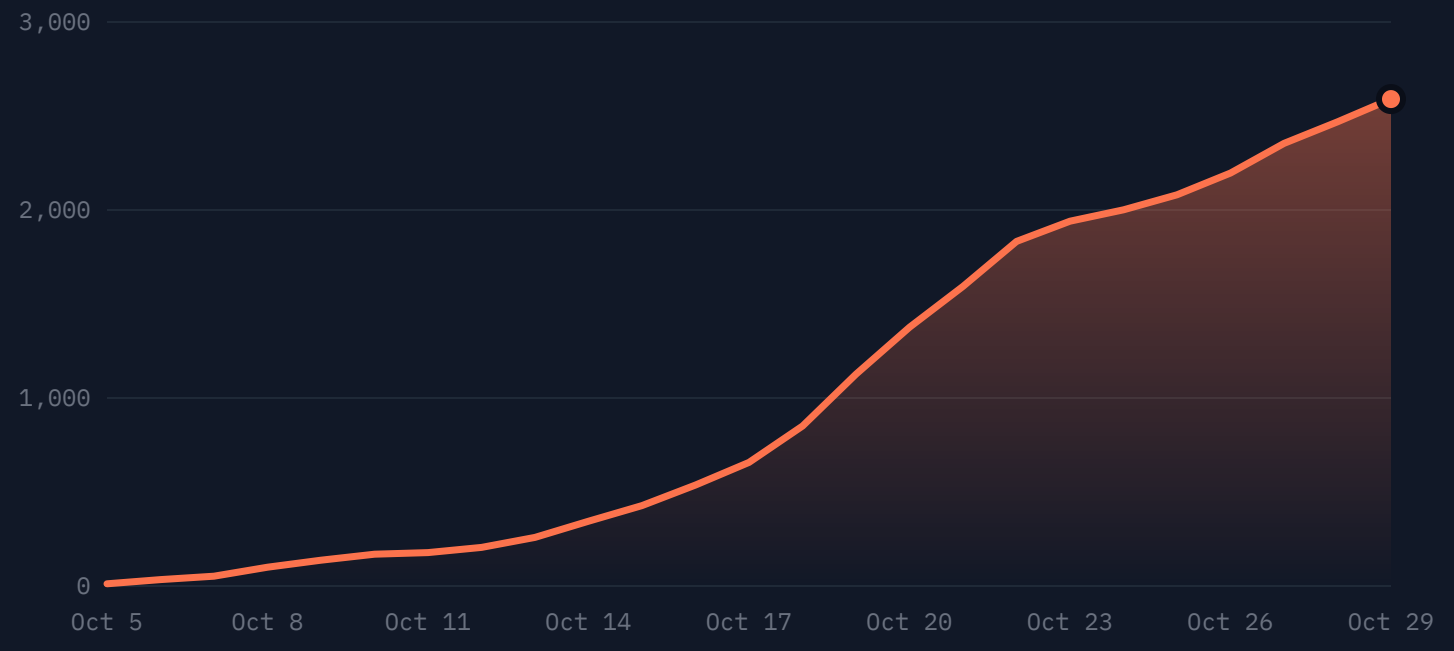
OUR MISSION

Build the world's best AI founder community

A place where AI founders help each other: share real numbers, find investors and customers, and learn what's working from people a few steps ahead. 2,640 members so far, and growing every day.

MOMENTUM

From zero to 2,640 members in 26 days



Published member profiles, cumulative by day in Central Time, Oct 5 to Oct 29, 2026

276

new members on Oct 19, our best day yet

1.4×

week-over-week growth (1,833 to 2,590 members, through Oct 29)

100%

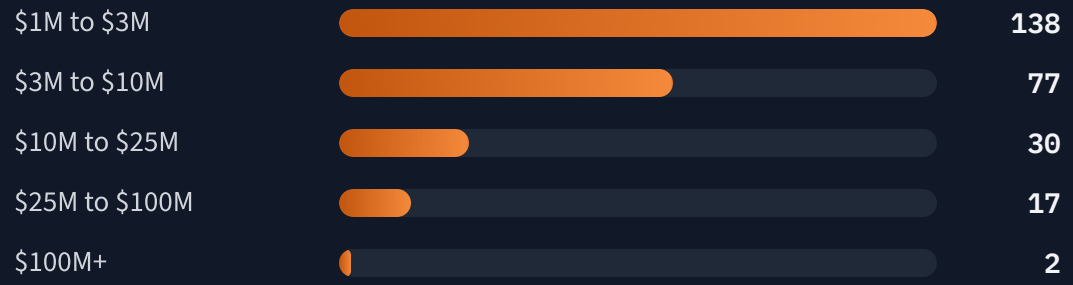
real profiles: name, photo, role, company and city, no anonymous signups

WHO'S IN THE ROOM

Mostly founders, all of them building with AI

Members by persona

264 founders at $1M+ ARR



Plus 1,487 founders building toward $1M ARR.

Zack Li

Qualcomm exit

Co-founder & CTO, Nexa AI

Nexa AI was acquired by Qualcomm. Ex-Google and Amazon Lab126.

Guy Gur-Ari

Augment Code

Google DeepMind

Co-founded Augment Code; now working on AGI at Google DeepMind.

Girish Jashnani

$25M+ ARR

Founder & CEO, Flosum

Salesforce DevOps and security for federal agencies. Ex-Salesforce.

Heidi Raines

Acquired 2025

Founder, Performance Health Partners

Patient safety software acquired by Sentact; multiple healthcare exits.

Sanjay Varnwal

$23M Series A

Co-founder & CEO, Spyne

An agentic AI operating system for car dealers. Ex-OYO.

Olivier Lambert

$10M+ ARR

Founder & CEO, Vates

Created Xen Orchestra and XCP-ng, open-source virtualization.

Joseph Crabtree

50+ patents

Founder & CEO, AMT

Built AMT in industrial 3D printing; raised a $25M Series B.

Chris Brisson

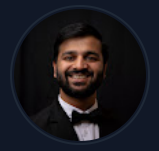
5x Inc. 5000

Co-founder & CEO, Salesmsg

AI texting and calling inside the CRM, built without outside funding.

EPIC MEMBERS

Founders who have already built the thing



Advait Shinde `$1B exit`

Founder, GoGuardian

Built GoGuardian into a $1B edtech company; ex-Google Android engineer.

John Ryan `IPO`

Founder & CEO, ORM Technologies

Took Entrust Technologies public on Nasdaq at a $762M valuation.

David Hassell `$50M+ ARR`

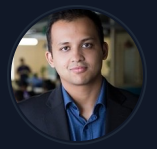
Co-founder, 15Five

Grew 15Five past $50M ARR as CEO; now building a stealth AI venture.

Guy Yalif `Acquired`

Chief Evangelist, Webflow

Founded Intellimize, acquired by Webflow in 2024.



Pavan Sondur `$111M exit`

Co-founder & CEO, Legend

Co-founded Unbxd, acquired by Netcore Cloud for $111M.

Massimo Arrigoni `$10M+ ARR`

CEO & Co-founder, Beefree

Beefree's email builder runs inside 1,100+ SaaS apps.

Emeric Ernoult `$10M+ ARR`

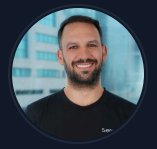
Founder & CEO, Archie

Co-founded Agorapulse; now building AI that writes on-brand social posts.

Greg Fitzgerald `Cylance`

CEO, Artificial By Design

Founding CMO at Cylance and co-founder of Sevco Security.



Nevo Elmalem `$98M raise`

Founder & CTO, Sensi AI

Raised a $98M Series C for AI agents in home care.

TRACK RECORD

$3.18B raised and $6.25B in exits by our members

Largest member raises

FOUNDER	COMPANY	RAISED	ROUND
Igor Ostrovsky	Augment	$252M	Series B
Advait Shinde	GoGuardian	$200M	Growth
Somsubhra Ganchoud…	Entrepreneurs Fi…	$200M	Series D
Paul de Fombelle	Positive	$120M	Growth
Nevo Elmalem	Sensi AI	$98M	Series C
Dennis Won	Newton Labs	$83M	Strategic
Eric Litman	Aescape	$83M	Strategic
Ying Cong Seah	Glints	$82M	Series D
Vivek Sodera	Superhuman	$75M	Series C
David Hassell	15Five	$52M	Series C

123 founders on AI Lounge have raised outside capital, $1.6B in total.

Largest member exits

FOUNDER	COMPANY	EXIT	BUYER
Eddie Machaalani	BigCommerce	$1.8B	Nasdaq IPO
Advait Shinde	GoGuardian	$1B	Sumeru Equity Par…
Vivek Sodera	Superhuman	$825M	Grammarly
John Ryan	Entrust	$762M	Nasdaq IPO
George Athanasopo…	Novibet	$225M	Allwyn
Ryan Allis	iContact	$169M	Vocus
Suresh Madan	MyHealth Cen…	$167M	WELL Health Techn…
Roger Sholanki	Book4Time	$150M	Agilysys
Igor Schlumberger	LeGuide.com	$126M	Lagardère Active (L…
Pavan Sondur	Unbxd	$111M	Netcore Cloud

Verified from public sources, every exit linked on the member's profile.

BUILDERS WHO SHIP

The developers with the most GitHub stars

#	MEMBER	CITY	TOP REPO	STARS
1	Ashish Patel	Ahmedabad	`500-AI-Agents-Projects`	**96,392**
2	Ásgeir Thor Johnson	Hafnarfjordur	`system_prompts_leaks`	**70,441**
3	Ebony Vinyl	Dongguan	`dsh-our-free-model`	**54,398**
4	Niccolò Lucioli	Rome	`agentic-awesome-skills`	**48,850**
5	Luong Nguyen	Paris	`claude-howto`	**47,974**
6	Mahipal Jangra	Berlin	`Anthropic-Cybersecurity-Skills`	**37,695**
7	JN MetaCode	Beijing	`agency-agents-zh`	**34,101**
8	Saurabh Rai	New Delhi	`Resume-Matcher`	**29,115**
9	Adam Tauber	Budapest	`wuzz`	**24,425**
10	Ionică Bizău (Johnny B.)	Oradea	`git-stats`	**23,568**

466K+

GitHub stars across the top 10 developer members alone

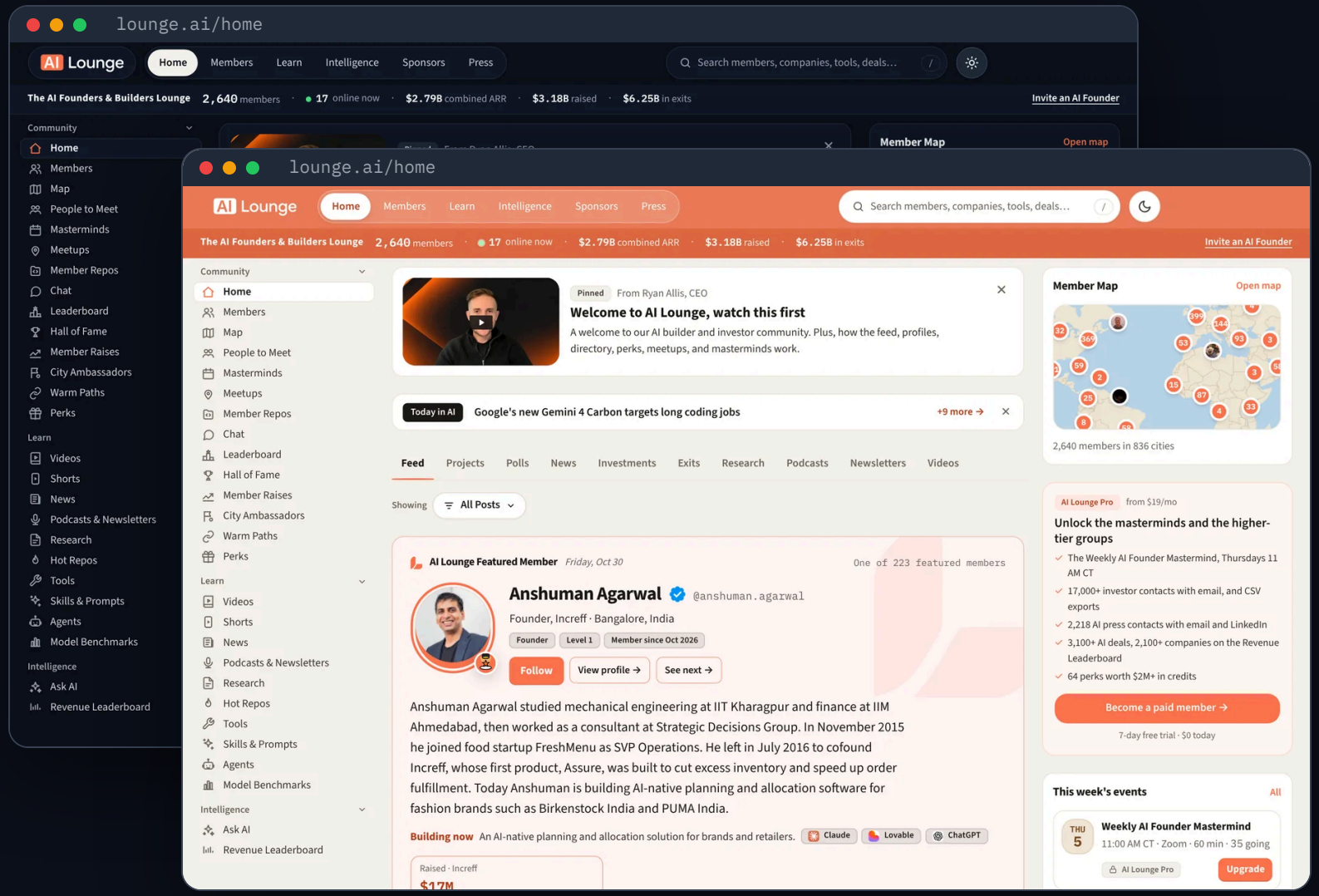
778

developers, many shipping open-source AI tools, agents and MCP servers

Stars are live from members' connected GitHub accounts, summed across their own repos.

WHAT AI LOUNGE LOOKS LIKE

AI Lounge on the web



The feed

Launches, questions and discussions from AI founders and builders

Today in AI

The day's biggest AI stories, every morning

Live proof

Members, combined ARR, capital raised and exits, on every page

Everything one click away

Members, masterminds, meetups, investors, deals and tools in the left nav

MORE THAN A COMMUNITY

An AI intelligence platform, not just an AI social network

VC funds
6,308
Firms with check sizes, stages, sectors and AI portfolios

Angel investors
1,461
Active angels backing AI companies, with focus and checks

Investor contacts
18,697
Partners and principals at those firms, by name and role

AI press contacts
2,218
Journalists covering AI, by outlet and beat

AI deals
3,199
Venture rounds and 196 acquisitions, with leads and sources, updated daily

Revenue Leaderboard
2,105
Private AI and SaaS companies ranked by revenue, with sources

AI companies
19,022
Company profiles with funding, team and what they build

AI stocks
329
Public AI companies tracked with market caps and news

Model Benchmarks
109
Model versions from 13 labs on 10 benchmarks

Accelerators
61
Top accelerators and the AI founders in each batch

AI tools and skills
496
225 tools and 271 Claude skills, rated by members

AI meetups
978
Upcoming AI meetups worldwide, in every member's digest

All of it lives inside AI Lounge next to the members: founders research investors, find press, track deals and pick their AI stack in the same place they meet each other. Your brand sits where those decisions get made.

THE AI STACK

The 20 AI tools our members use most

1 TO 10

1	Claude	Anthropic	66%	1,741 members
2	ChatGPT	OpenAI	58%	1,523 members
3	Gemini	Google	37%	985 members
4	Vercel	Vercel	29%	774 members
5	Supabase	Supabase	26%	693 members
6	Ollama	Ollama	22%	583 members
7	GitHub Copilot	GitHub	20%	518 members
8	Cursor	Anysphere	18%	482 members
9	ElevenLabs	ElevenLabs	17%	460 members
10	DeepSeek	DeepSeek	17%	445 members

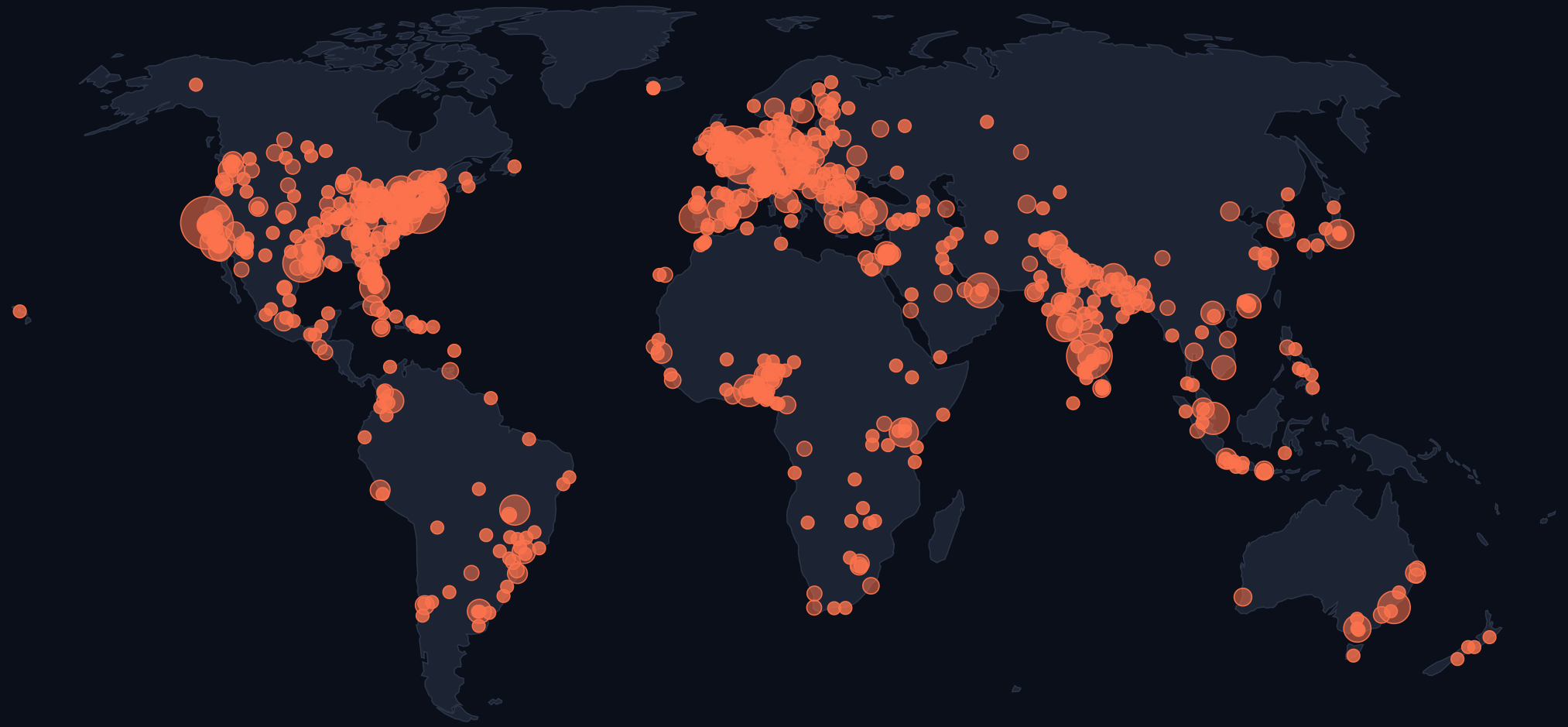
11 TO 20

11	Grok	xAI	16%	428 members
12	Google AI Studio	Google	15%	397 members
13	Qwen	Alibaba	15%	383 members
14	LangGraph	LangChain	12%	319 members
15	Hermes	Nous Research	11%	291 members
16	Lovable	Lovable	10%	261 members
17	Kimi	Moonshot AI	10%	260 members
18	Gemini CLI	Google	9%	236 members
19	Gemma	Google	8%	204 members
20	Muse	Meta	7%	195 members

Share of the 2,640 members with each tool on their AI Lounge stack, as of October 2026. Members pick their stack on their profile; Claude Code counts as Claude and Codex as ChatGPT.

THE MEMBER MAP

Members in 800+ cities across 121 countries



Every dot is a city with AI Lounge members, sized by count: 2,634 members placed on the map. Largest: San Francisco 130 · New York 88 · London 71 · Bangalore 61 · Paris 42 · Austin 38.

WHERE THEY ARE

A global community with real density in the AI hubs

Top 15 cities (metro)

#	CITY	COUNTRY	MEMBERS
1	San Francisco Bay Area	United States	**195**
2	London	United Kingdom	**93**
3	New York	United States	**88**
4	Bangalore	India	**61**
5	Delhi NCR	India	**43**
6	Paris	France	**42**
7	Austin	United States	**38**
8	Berlin	Germany	**37**
9	Mumbai	India	**36**
10	Amsterdam	Netherlands	**34**
11	Washington	United States	**33**
12	Los Angeles	United States	**32**
13	Dubai	United Arab Emirates	**31**
14	Sydney	Australia	**26**
15	Singapore	Singapore	**25**

Top 15 countries

#	COUNTRY	MEMBERS	SHARE
1	United States	**823**	31%
2	India	**240**	9%
3	United Kingdom	**135**	5%
4	Germany	**79**	3%
5	Canada	**76**	3%
6	Nigeria	**75**	3%
7	Australia	**65**	2%
8	France	**60**	2%
9	Brazil	**60**	2%
10	Netherlands	**52**	2%
11	Türkiye	**51**	2%
12	Spain	**49**	2%
13	Pakistan	**44**	2%
14	United Arab Emirates	**35**	1%
15	Indonesia	**31**	1%

WHERE THEY ARE

Members by region

REGION	MEMBERS	SHARE
North America	**899**	34%
Europe	**723**	27%
South Asia	**329**	12%
East & Southeast Asia	**189**	7%
Sub-Saharan Africa	**163**	6%
Latin America	**162**	6%
Middle East & North Africa	**99**	4%
Oceania	**69**	3%

2,636 members with a known location across 121 countries and 800+ cities.

What that means for you

- US launch? 823 members, with density in the Bay Area, New York, Austin and Washington.
- India and South Asia: 300+ builders, led by Bangalore and Delhi NCR.
- Europe: 700+ members across London, Paris, Berlin and Amsterdam.
- Pick the cities that matter to you and we host there first.

IN PERSON + DIGITAL

Events with your brand all over them

Founders at the Weekly AI Founder Mastermind, October 2026

In-person meetups

City Ambassador meetups in the hubs above, with your name on the invite, the page and the room, and food and drinks on you.

Weekly AI Founder Mastermind

Every Thursday on Zoom with founders grouped by ARR band. A 60-second sponsor slot and your link in every reminder.

Workshops and demos

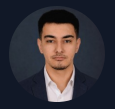
A 45-minute hands-on session on building with your product, recorded and posted to the community.

The daily digest

A clearly labeled placement in the email every member gets each morning.

CITY AMBASSADORS

Members who host AI Lounge in their city, every quarter

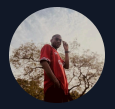


Ankara
Ahmet Utku Çakan
Co-Founder, Derbent

Austin
Ryan Allis
CEO, AI Lounge & SaasRise

Berlin
Tetyana Leyendecker
Founder & CEO, GTNEra & TeNAI

Cleveland
Stephanie Walters Unterweger
Founder, PromptFluent



Jos
Dinfa Dashe
Founder & CEO, Web3.0 Alliance

Lisbon
Oliver Schmalholz
Chief AI Builder & Co-Founder, ListKit

London
Mary Garland
Founder & CEO, Argilla Garland Group

Mogadishu
Jabir Osman Gedi
Founder & CTO, Garad AI

Montréal-Nord
Philippe Davenson Azor
Founder & CEO, Klirline

Reno

Tokyo

One AI Lounge event a quarter, in every city

Each City Ambassador hosts a quarterly in-person AI Lounge event for the AI founders and builders in their city. 11 cities so far, with more joining every month.

Help us scale it

We'd love your help scaling the City Ambassador Event program: more cities, bigger rooms, and food and drinks in your name at every event.

- Your brand on every invite, event page and room
- A short welcome from your team at each event
- Pick the cities that matter to you first

THE WIN/WIN

You help us bring the community together. We put you in front of it.

For you

- Reach founders and builders choosing their AI stack right now
- Your brand on every meetup, mastermind, session and digest you sponsor
- Credits in Perks with a monthly report of who claimed them
- Be the sponsor that helped build one of the fastest-growing, highest-quality AI founder communities, from the start

For the community

- More in-person meetups, in more cities, sooner
- Hands-on sessions on the tools members are choosing
- Credits and discounts that lower the cost of building
- Sponsorship is always clearly labeled; members never see ads in the feed

2,640
members, growing daily

Daily
digest to every member

Weekly
AI Founder Mastermind

800+
cities with members

SPONSORSHIPS, PART 1 OF 2

What you sponsor: events, masterminds, newsletter, webinars

Monthly

Events

Your name on AI Lounge meetups worldwide, where AI founders meet in person.

- Your brand on every meetup page and invite
- Food and drinks at meetups, in your name
- A welcome from your team at each event

Monthly

Masterminds

Present the Weekly AI Founder Mastermind, 60 minutes every Thursday with founders at $1M+ ARR.

- A 60-second intro slot on every call
- Your link in every reminder and recap email
- Your name on the mastermind page and recap posts

Monthly

Newsletter

A labeled placement in the AI Lounge daily digest that goes to every member.

- Placement in the daily digest to every member
- Your name in the Today in AI brief
- A report on how the placement performed

Monthly

Webinars

A 45-minute workshop or demo on the AI Lounge events calendar, labeled as sponsored.

- Promoted to members on the events calendar
- Live Q&A with founders building on your product
- Recorded and posted to the community

How it works

01

Request info

Tell us about your company and the packages you're considering at lounge.ai/sponsor.

02

Get the details

Ryan sends audience numbers, availability and dates within two business days.

03

Go live

We set up your placements and send you a report on how they performed.

Mix and match

Combine any of these with a category sponsorship, or add credits for members in Perks.

$5K to $100K

per month

Category sponsorships: one official partner per category

One per category

Official AI Model

The model AI Lounge points members to when they choose what to build on.

- Featured on the AI Model Benchmarks page
- A hands-on build session with members
- Credits for every member in Perks

One per category

Official Database Tool

The database members reach for when they start a new product.

- Featured in Tools and Perks
- A hands-on build session on your database
- Credits for every member in Perks

One per category

Official Vibe Coding App

The app members use to go from idea to working product.

- Featured in the Vibe coding space and Tools
- A build-along session with members
- Credits for every member in Perks

One per category

Official AI GTM App

The go-to-market app founders use to find and win their first customers.

- Featured in Tools and Perks
- A Weekly Mastermind session on AI go-to-market
- Credits for every member in Perks

One per category

Official Venture Capital Firm

First look at the AI founders raising their next round.

- Featured on the Investors and Member Raises pages
- Early access to founders opting in to fundraising
- A Weekly Mastermind session on raising

One per category

Official Investment Bank

In front of AI founders planning raises, acquisitions and exits.

- Featured on the Revenue Leaderboard
- A Weekly Mastermind session on M&A and exits
- Introductions to founders considering a process

AI Lounge

Let's go further, faster, together

We're growing every day and choosing our first partners now. Tell us who you want to reach and we'll put together a package and dates.

lounge.ai/sponsor

Ryan Allis, CEO and co-founder, AI Lounge