



SPONSORSHIP DECK • OCTOBER 2026

Put your brand at the center of the fastest-growing AI founder community

Lounge is where AI founders and builders meet, ship and help each other. 2,340 members joined in our first 23 days. We'd love your help taking it further, faster.

2,340

members in 23 days

239

founders at \$1M+
ARR

\$2.5B

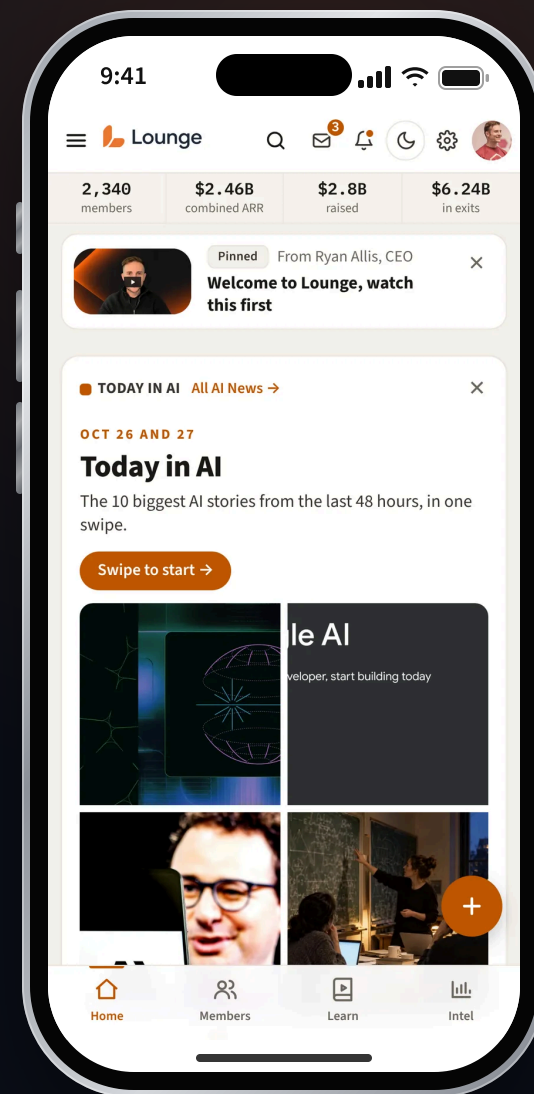
combined member
ARR

\$6.24B

in member exits

116

countries



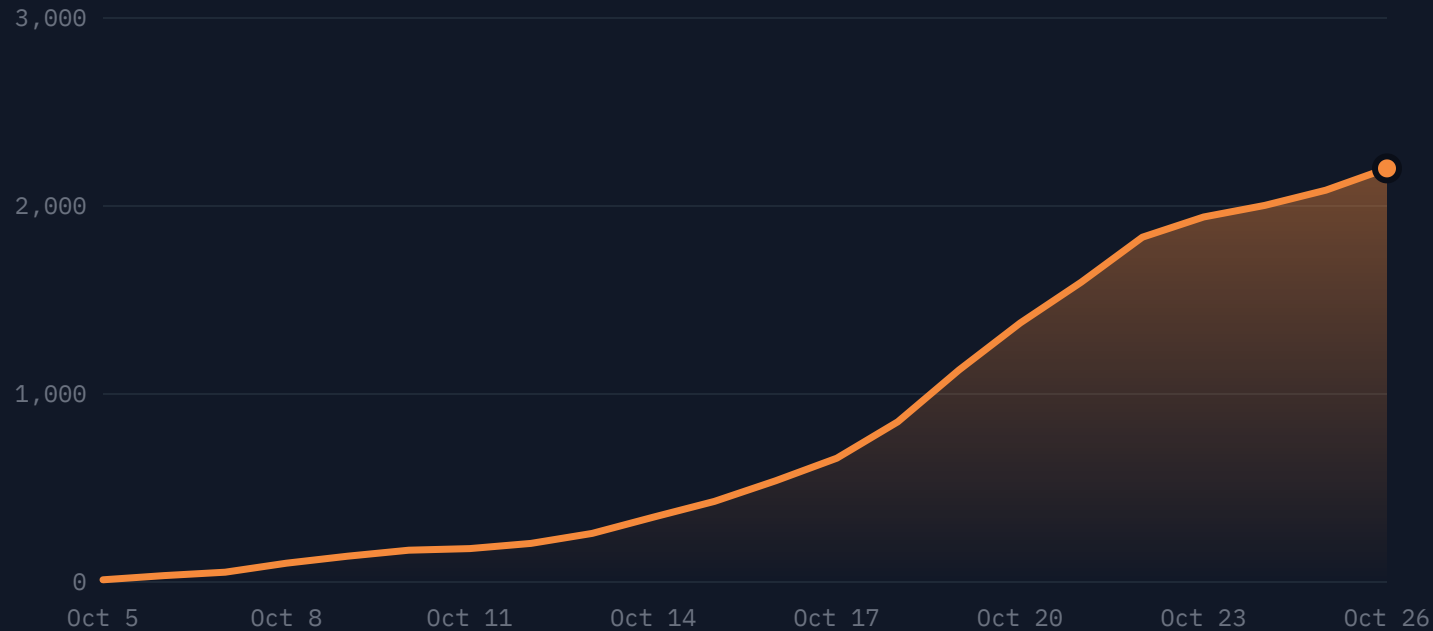
lounge.ai/sponsor

OUR MISSION

Build the world's best AI founder community

A place where AI founders help each other: share real numbers, find investors and customers, and learn what's working from people a few steps ahead. 2,340 members so far, and growing every day.

From zero to 2,340 members in 23 days



Published member profiles, cumulative by day in Central Time, Oct 5 to Oct 26, 2026

276

new members on Oct 19, our best day yet

2.0x

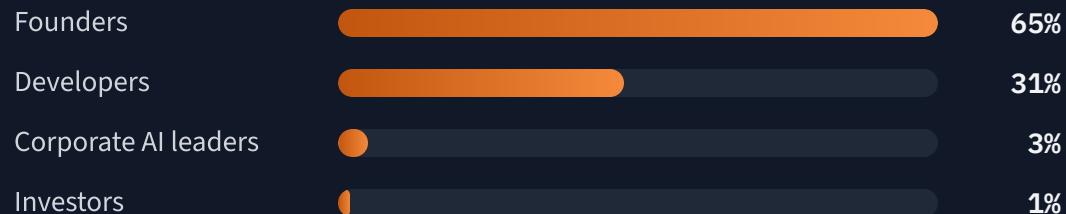
week-over-week growth (1,128 to 2,200 members, through Oct 26)

100%

real profiles: name, photo, role, company and city, no anonymous signups

Mostly founders, all of them building with AI

Members by persona



239 founders at \$1M+ ARR



Plus 1,282 founders building toward \$1M ARR.



Zack Li

Qualcomm exit

Co-founder & CTO, Nexa AI

Nexa AI was acquired by Qualcomm.
Ex-Google and Amazon Lab126.



Guy Gur-Ari

Augment Code

Google DeepMind

Co-founded Augment Code; now
working on AGI at Google DeepMind.



Girish Jashnani

\$25M+ ARR

Founder & CEO, Flosum

Salesforce DevOps and security for
federal agencies. Ex-Salesforce.



Heidi Raines

Acquired 2025

Founder, Performance Health Partners

Patient safety software acquired by
Sentact; multiple healthcare exits.



Sanjay Varnwal

\$23M Series A

Co-founder & CEO, Spyne

An agentic AI operating system for car
dealers. Ex-OYO.



Olivier Lambert

\$10M+ ARR

Founder & CEO, Vates

Created Xen Orchestra and XCP-ng,
open-source virtualization.



Joseph Crabtree

50+ patents

Founder & CEO, AMT

Built AMT in industrial 3D printing;
raised a \$25M Series B.



Chris Brisson

5x Inc. 5000

Co-founder & CEO, Salesmsg

AI texting and calling inside the CRM,
built without outside funding.

Founders who have already built the thing



Advait Shinde \$1B exit

Founder, GoGuardian

Built GoGuardian into a \$1B edtech company; ex-Google Android engineer.



John Ryan IPO

Founder & CEO, ORM Technologies

Took Entrust Technologies public on Nasdaq at a \$762M valuation.



David Hassell \$50M+ ARR

Co-founder, 15Five

Grew 15Five past \$50M ARR as CEO; now building a stealth AI venture.



Guy Yalif Acquired

Chief Evangelist, Webflow

Founded Intellimize, acquired by Webflow in 2024.



Pavan Sondur \$111M exit

Co-founder & CEO, Legend

Co-founded Unbxd, acquired by Netcore Cloud for \$111M.



Massimo Arrigoni \$10M+ ARR

CEO & Co-founder, Beefree

Beefree's email builder runs inside 1,100+ SaaS apps.



Emeric Ernout \$10M+ ARR

Founder & CEO, Archie

Co-founded Agorapulse; now building AI that writes on-brand social posts.



Greg Fitzgerald Cylance

CEO, Artificial By Design

Founding CMO at Cylance and co-founder of Sevco Security.



Nevo Elmalem \$98M raise

Founder & CTO, Sensi AI

Raised a \$98M Series C for AI agents in home care.

\$2.8B raised and \$6.24B in exits by our members

Largest member raises

FOUNDER	COMPANY	RAISED	ROUND
 Igor Ostrovsky	Augment	\$252M	Series B
 Advait Shinde	GoGuardian	\$200M	Growth
 Paul de Fombelle	Positive	\$120M	Growth
 Nevo Elmalem	Sensi AI	\$98M	Series C
 Dennis Won	Newton Labs	\$83M	Strategic
 Eric Litman	Aescape	\$83M	Strategic
 Ying Cong Seah	Glints	\$82M	Series D
 Vivek Soder	Superhuman	\$75M	Series C
 David Hassell	15Five	\$52M	Series C
 Ryan Allis	iContact	\$40M	Series B

110 founders on Lounge have raised outside capital, \$1.5B in total.

Largest member exits

FOUNDER	COMPANY	EXIT	BUYER
 Eddie Machaalani	BigCommerce	\$1.8B	Nasdaq IPO
 Advait Shinde	GoGuardian	\$1B	Sumeru Equity Par...
 Vivek Soder	Superhuman	\$825M	Grammarly
 John Ryan	Entrust	\$762M	Nasdaq IPO
 George Athanasopo...	Novibet	\$225M	Allwyn
 Ryan Allis	iContact	\$169M	Vocus
 Suresh Madan	MyHealth Cen...	\$167M	WELL Health Techn...
 Roger Sholanki	Book4Time	\$150M	Agilysys
 Igor Schlumberger	LeGuide.com	\$126M	Lagardère Active (L...
 Pavan Sondur	Unbxd	\$111M	Netcore Cloud

Verified from public sources, every exit linked on the member's profile.

The developers with the most GitHub stars

#	MEMBER	CITY	TOP_REPO	STARS
1	 Ashish Patel	Ahmedabad	500-AI-Agents-Projects	96,258
2	 Ásgeir Thor Johnson	Hafnarfjordur	system_prompts_leaks	70,304
3	 Miguel Ángel Durán	Barcelona	aprendiendo-react	66,800
4	 Ebony Vinyl	Dongguan	dsh-our-free-model	49,295
5	 Luong Nguyen	Paris	claude-howto	47,309
6	 Federico Elia	Genoa	invisible_dots	38,169
7	 Mahipal Jangra	Berlin	Anthropic-Cybersecurity-Skills	37,504
8	 Saurabh Rai	New Delhi	Resume-Matcher	29,056
9	 Adam Tauber	Budapest	wuzz	24,419
10	 Salman Qureshi	Srinagar	no-as-a-service	17,650

476K+

GitHub stars across the top 10 developer members alone

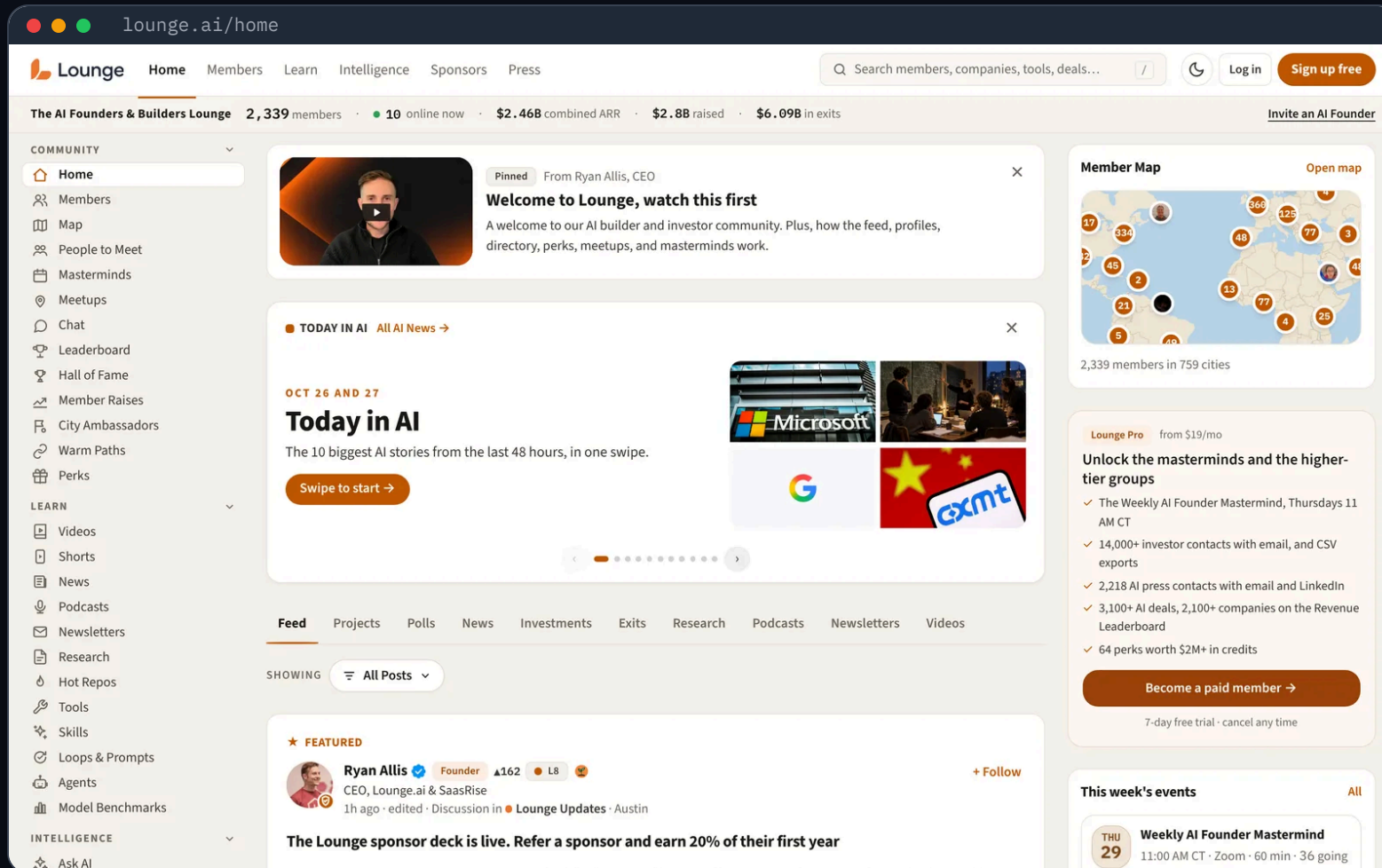
725

developers, many shipping open-source AI tools, agents and MCP servers

Stars are live from members' connected GitHub accounts, summed across their own repos.

WHAT LOUNGE LOOKS LIKE

Lounge on the web



The feed

Launches, questions and discussions from AI founders and builders

Today in AI

The day's biggest AI stories, every morning

Live proof

Members, combined ARR, capital raised and exits, on every page

Everything one click away

Members, masterminds, meetups, investors, deals and tools in the left nav

MORE THAN A COMMUNITY

An AI intelligence platform, not just an AI social network

VC funds

6,258

Firms with check sizes, stages, sectors and AI portfolios

Angel investors

1,452

Active angels backing AI companies, with focus and checks

Investor contacts

16,487

Partners and principals at those firms, by name and role

AI press contacts

2,218

Journalists covering AI, by outlet and beat

AI deals

3,180

Venture rounds and 194 acquisitions, with leads and sources, updated daily

Revenue Leaderboard

2,105

Private AI and SaaS companies ranked by revenue, with sources

AI companies

19,022

Company profiles with funding, team and what they build

AI stocks

329

Public AI companies tracked with market caps and news

Model Benchmarks

109

Model versions from 13 labs on 10 benchmarks

Accelerators

26

Top accelerators and the AI founders in each batch

AI tools and skills

496

225 tools and 271 Claude skills, rated by members

AI meetups

1,137

Upcoming AI meetups worldwide, in every member's digest

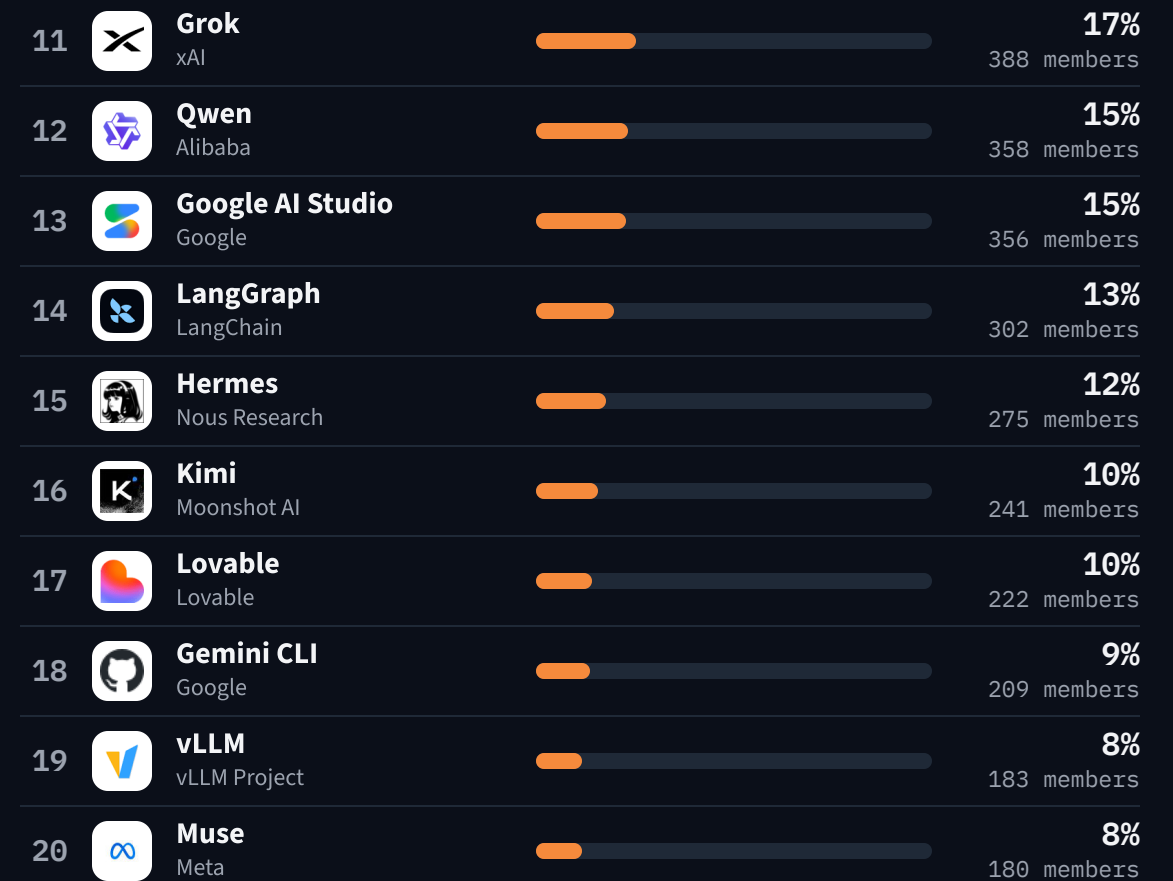
All of it lives inside Lounge next to the members: founders research investors, find press, track deals and pick their AI stack in the same place they meet each other. Your brand sits where those decisions get made.

The 20 AI tools our members use most

1 TO 10

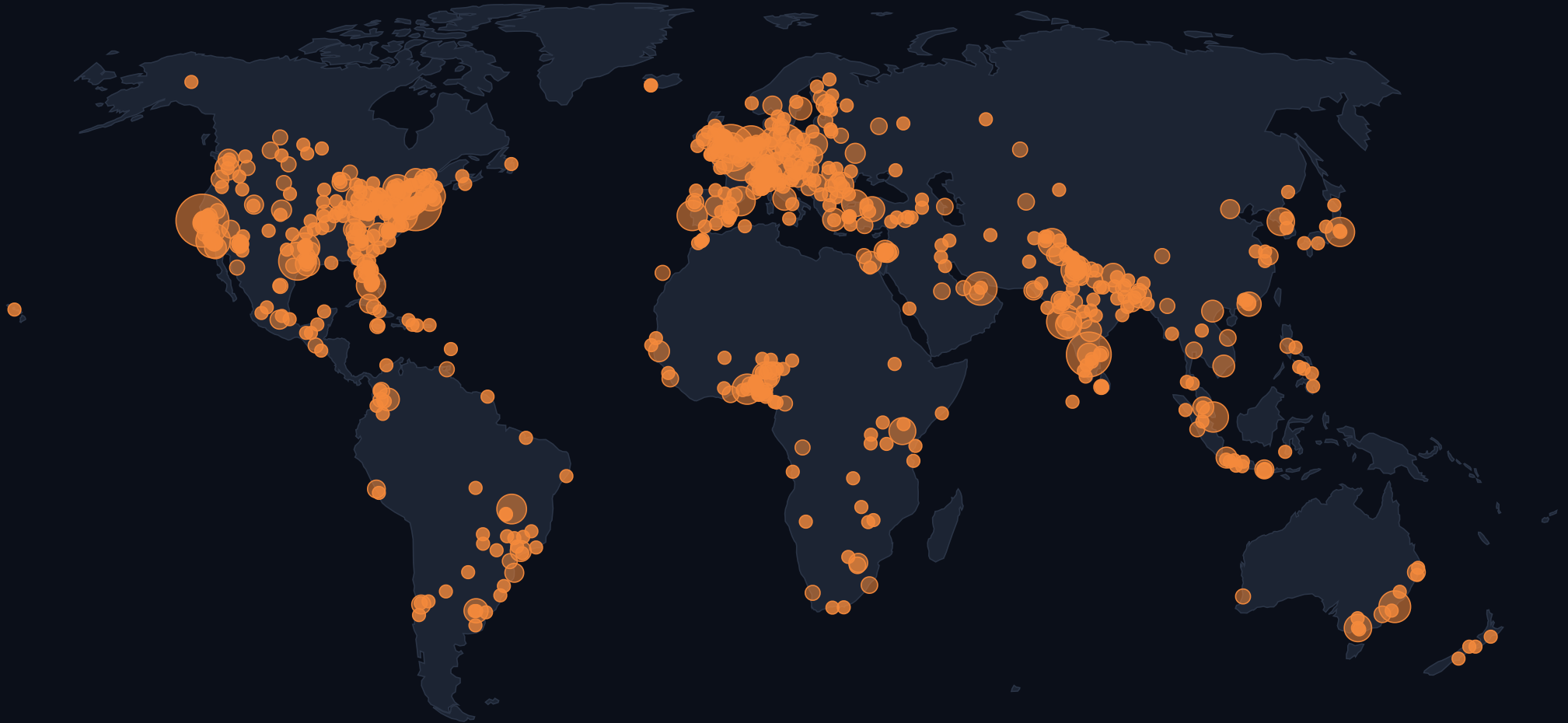


11 TO 20



Share of the 2,340 members with each tool on their Lounge stack, as of October 2026. Members pick their stack on their profile; Claude Code counts as Claude and Codex as ChatGPT.

Members in 700+ cities across 116 countries



Every dot is a city with Lounge members, sized by count: 2,334 members placed on the map. Largest: San Francisco 102 · New York 82 · London 64 · Bangalore 58 · Austin 38 · Paris 38.

A global community with real density in the AI hubs

Top 15 cities (metro)

#	CITY	COUNTRY	MEMBERS
1	San Francisco Bay Area	United States	160
2	London	United Kingdom	85
3	New York	United States	82
4	Bangalore	India	58
5	Delhi NCR	India	40
6	Austin	United States	38
7	Paris	France	38
8	Berlin	Germany	36
9	Mumbai	India	33
10	Amsterdam	Netherlands	32
11	Los Angeles	United States	30
12	Washington	United States	30
13	Dubai	United Arab Emirates	27
14	Sydney	Australia	24
15	Singapore	Singapore	21

Top 15 countries

#	COUNTRY	MEMBERS	SHARE
1	United States	733	31%
2	India	221	9%
3	United Kingdom	120	5%
4	Germany	70	3%
5	Nigeria	68	3%
6	Canada	65	3%
7	France	56	2%
8	Australia	56	2%
9	Brazil	51	2%
10	Netherlands	47	2%
11	Spain	44	2%
12	Türkiye	42	2%
13	Pakistan	41	2%
14	United Arab Emirates	30	1%
15	Indonesia	29	1%

Members by region

REGION	MEMBERS	SHARE
North America	798	34%
Europe	645	28%
South Asia	297	13%
East & Southeast Asia	172	7%
Sub-Saharan Africa	139	6%
Latin America	138	6%
Middle East & North Africa	81	3%
Oceania	60	3%

2,335 members with a known location across 116 countries and 700+ cities.

What that means for you

- US launch? 733 members, with density in the Bay Area, New York, Austin and LA.
- India and South Asia: 290+ builders, led by Bangalore and Delhi NCR.
- Europe: 600+ members across London, Paris, Berlin and Amsterdam.
- Pick the cities that matter to you and we host there first.

Events with your brand all over them



Founders at the Weekly AI Founder Mastermind, October 2026

In-person meetups

City Ambassador meetups in the hubs above, with your name on the invite, the page and the room, and food and drinks on you.

Weekly AI Founder Mastermind

Every Thursday on Zoom with founders grouped by ARR band. A 60-second sponsor slot and your link in every reminder.

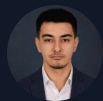
Workshops and demos

A 45-minute hands-on session on building with your product, recorded and posted to the community.

The daily digest

A clearly labeled placement in the email every member gets each morning.

Members who host Lounge in their city, every quarter



Ankara

Ahmet Utku Çakan
Co-Founder, Derbent



Austin

Ryan Allis
CEO, Lounge.ai & SaasRise



Berlin

Tetyana Leyendecker
Founder & CEO, GTNEra & TeNAI



Jos

Dinfa Dashe
Founder & CEO, Web3.0 Alliance



Lisbon

Oliver Schmalholz
Chief AI Builder & Co-Founder, ListKit



London

Mary Garland
Founder & CEO, Argilla Garland Group



Mogadishu

Jabir Osman Gedi
Founder & CTO, Garad AI



Reno

Robert Terlizzi
Founder & CEO, Cognition Mesh



Tokyo

Ciao Niu
Founder, Spring Dale Invest Japan

One Lounge event a quarter, in every city

Each City Ambassador hosts a quarterly in-person Lounge event for the AI founders and builders in their city. 9 cities so far, with more joining every month.

Help us scale it

We'd love your help scaling the City Ambassador Event program: more cities, bigger rooms, and food and drinks in your name at every event.

- Your brand on every invite, event page and room
- A short welcome from your team at each event
- Pick the cities that matter to you first

You help us bring the community together. We put you in front of it.

For you

- Reach founders and builders choosing their AI stack right now
- Your brand on every meetup, mastermind, session and digest you sponsor
- Credits in Perks with a monthly report of who claimed them
- Be the sponsor that helped build one of the fastest-growing, highest-quality AI founder communities, from the start

For the community

- More in-person meetups, in more cities, sooner
- Hands-on sessions on the tools members are choosing
- Credits and discounts that lower the cost of building
- Sponsorship is always clearly labeled; members never see ads in the feed

2,340

members, growing daily

Daily

digest to every member

Weekly

AI Founder Mastermind

700+

cities with members

Two ways to put your brand at the center of Lounge

One sponsor at a time

Official Model Sponsor

Become the official model of Lounge for the month, in front of the founders choosing what to build on.

- Featured on the AI Model Benchmarks page
- Called out in the daily Today in AI brief
- A hands-on build session with members
- Credits offered to every member in Perks

Presenting sponsor

Global Events Sponsor

Put your name on every Lounge meetup worldwide, where AI founders meet in person.

- Your name on every meetup page and invite
- A speaking slot at the Weekly AI Founder Mastermind
- Food and drinks at City Ambassador meetups, in your name
- Introductions to founders in each city

Be the official capital partner of Lounge

One fund at a time

Official VC Fund Sponsor

Become the official venture fund of Lounge, with first look at the AI founders raising their next round.

- Featured on the Investors and Member Raises pages
- Early access to founders opting in to fundraising
- A Weekly Mastermind session on raising from your partners
- Your fund named in the daily Today in AI brief

One bank at a time

Official Investment Bank Sponsor

Become the official investment bank of Lounge, in front of AI founders planning raises, acquisitions and exits.

- Featured on the Revenue Leaderboard and Fundraising & Exits space
- A Weekly Mastermind session on M&A and exits
- Introductions to scaling founders considering a process
- Your bank named in the daily Today in AI brief

Focused placements, a month at a time

Sponsor the Weekly Mastermind

Your name on the Thursday Weekly AI Founder Mastermind for a month: a 60-second intro slot and a link in every reminder email.

Sponsor a session

A 45-minute workshop or demo on the events calendar, labeled as sponsored, recorded and posted to the community.

Newsletter placement

A labeled placement in the Lounge daily digest that goes to every member.

Offer a perk

Credits or a discount for members, with a card in Perks, a monthly report of claims and a direct line to adopters.

How it works

01

Request info

Tell us about your company and the packages you're considering at lounge.ai/sponsor.

02

Get the details

Ryan sends audience numbers, availability and dates within two business days.

03

Go live

We set up your placements and send you a report on how they performed.

Something else in mind?

Tell us who you want to reach and we'll build a package around it.

\$5K to \$100K
per month



Let's go further, faster, together

We're growing every day and choosing our first partners now. Tell us who you want to reach and we'll put together a package and dates.

lounge.ai/sponsor

Ryan Allis, CEO and co-founder, Lounge